



December 18, 2019

Dear Valued Customers:

We are pleased to announce the acquisition of the assets of Epoxy Resin Innovators Corporation (DBA Delta Plastics Co.) by Specialty Polymers & Services, Inc. (SP&S) effective January 15, 2020. As of this date, Delta Plastic Co. will stop accepting new orders and SP&S will begin handling new customer orders and inquiries from Delta Plastic's customers.

Delta Plastic Co. / Epoxy Resin Innovators Corporation was created by Eric A. Skiff and has more than 40 years of experience in the national and international adhesive, electronics, and coatings business. Delta Plastics developed the innovative Delcoat™ coatings, Bisfoamine™ epoxy structural foams, structural and conductive adhesives, many specialty epoxy encapsulants, and the unique Customcrete™ products. After a long career, Eric is retiring and wants to ensure that the customers he has built such productive relationships with continue to receive the same high level of service and support.

SP&S was founded in 2001 to provide distribution and specialty adhesive manufacturing services to a highly technical customer base. Both companies are dedicated to providing excellent customer service and support and so we believe that the incorporation of Delta Plastics Co.'s product line of epoxy adhesive, encapsulants, structural foams, and concrete admixtures into SP&S' product offering will ensure even greater opportunities for our customers.

This acquisition will allow us to provide a wider array of products and services to Delta Plastic Co.'s customer base. The combined organization will provide the following enhancements:

- A larger Customer Service Group that is available from 7AM – 4PM Pacific Standard by phone or e-mail.
- A much larger warehouse and manufacturing facility totaling 28,000 square feet located just off the I-5 in Valencia, CA.
- A fully equipped R&D, QC, and technical support laboratory with 5 full time chemists providing product testing and technical and application support.
- A broad portfolio of adhesive, encapsulating, and coating technologies and the ability to custom formulate and specialty package to meet specific customer needs.
- ISO 9001 certified Quality System.

If you have any questions about this exciting news and what it will mean for you, please contact us at any time. In the meantime, for your peace of mind we want to point out that some things will not change:

- Eric Skiff will continue as a consultant with our technical and production teams for a 6-12 months transition period in order to help ensure a smooth transition.
- Product pricing will remain unchanged for at least 6 months and written notification will be given at least 30 days in advance for any price increases that may come along.
- The products offered by Delta Plastics Co. will continue to be offered by SP&S in the same package sizes for the foreseeable future. In addition, please contact us if you would be interested in discussing other package sizes, custom labelling or other services. SP&S systems are set up to be very flexible to accommodate customers' needs in these regards.

As of January 15, 2020, please update your purchase orders and remit to address for all invoices dated that date and later to the following;

**Specialty Polymers and Services, Inc. or SP&S, Inc.**

27822 Fremont Court  
Valencia, CA 91355  
[www.spolymers.com](http://www.spolymers.com)

Please note that all invoices issued by Delta Plastics Co. should still be paid directly to Delta Plastics Co. as previously.

To place an order by phone, check on an order, or for Technical datasheets, SDS, and other documentation or customer support please contact us at:

**Customer Service:** (hours 7AM - 5PM PST)

Tel: (661) 294-1790

Fax: (661) 294-0640

customerservice@spolymers.com

**Technical Support**

Tel: (661) 294-1792

Fax: (661) 294-1062

Info@spolymers.com

Delta Plastics Co./ Epoxy Resin Innovators Corporation. is grateful to you not only for giving us the opportunity to provide you materials, but also for your loyalty and friendship over the years. We are confident that SP&S will continue to build upon our companies' relationship and exceed your expectations as you move forward together.



Eric Skiff

Delta Plastics Co. /

Epoxy Resin Innovators, Inc.



Luciano Pilato

Specialty Polymers & Services, Inc.